



Recovery Centers of Michigan, LLC

Addiction Treatment Services • Great Lakes Recovery Centers, Inc • Harbor Hall, Inc
Phoenix House, Inc • Ten Sixteen Recovery Network

<https://www.recoverycentersofmichigan.org/>

January 3, 2020

Dear Stakeholder:

Recovery Centers of Michigan is pleased to announce a Request for Proposal (RFP) for a technical consultant for a project that we are undertaking with the support of the Michigan Health Endowment Fund. The RFP will be focusing on commercial insurance benefit design for substance use disorder services, and the capacity of RCM participating agencies to align with the commercial carrier market in Michigan.

The attached RFP outlines the time frames and deliverables of the project, as well as budgetary scope.

We wanted to reach out to you for your help and assistance, and for the posting and circulation of this RFP.

We appreciate your attention to this and for any future help that you might be able to provide.

On behalf of RCM, you can reach us through the following contact information, or via the information contained in the RFP:

Greg Toutant, CEO
Great Lakes Recovery Centers
1-906-228-9694 (direct line)
gtoutant@greatlakesrecovery.org

Sam Price, CEO
Ten Sixteen Recovery Network
(989) 775-0604
SPrice@1016.org

Respectfully,

A handwritten signature in blue ink that reads "Greg Toutant". The signature is written in a cursive style.

Greg Toutant,
Recovery Centers of Michigan



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Date: 1-29-2020

RE: Request for Proposals

Recovery Centers of Michigan, LLC is seeking proposals for the purpose of contracting with a Technical Consultant who would assist our Administrative Services Organization (ASO) with a Michigan Health Endowment Fund Project focusing on alignment of Substance Use Disorder Services with commercial insurance carriers in Michigan. Recovery Centers of Michigan, LLC, is an ASO comprised of five substance use disorder treatment programs operating throughout the State of Michigan, each providing a full continuum of care in their respective regions. Those partners include Addiction Treatment Services (Traverse City), Great Lakes Recovery Centers (Ishpeming), Harbor Hall (Petoskey), the Phoenix House (Calumet) and Ten16 Recovery Network (Midland). Recovery Centers of Michigan, LLC, seeks a qualified Technical Consultant to provide the following to RCM:

- 1) Review of Insurance Benefit Structures for Substance Use Disorder Services in Michigan
- 2) Review of Insurance Benefit Structures for Blue Cross and Blue Shield (specifically)
- 3) Review of Michigan Insurance Commission parity requirements for coverage for Substance Use Disorder Services
- 4) Completion of a Readiness and Needs Assessment on each partnering agency with regard to provision of care for commercial insurance carriers
- 5) Completion of targeted White Paper encapsulating Recovery Centers of Michigan alignment of SUD benefits for network purchasing for commercial carriers
- 6) Completion of a final report outlining the information in items 1 through 4

These categorical areas would be evaluated and developed for the purpose of expanding the commercial carrier benefit structures for SUD coverage in the state, as well as to result in a network purchase of services contract with Blue Cross and Blue Shield. The entity or consultant selected must have a comprehensive understanding of the State of Michigan substance use disorder and mental health treatment systems, knowledge of the insurance industry for behavioral health coverage, familiarity with the publicly funded systems in Michigan, parity requirements, and prior experience.

Recovery Centers of Michigan would like to outline the proposed time frames for RFP submissions.

- 1-3-20 – RFP issued
- 1-17-20 – Intent to apply issued to RCM
- 2-14-20 – Proposals due to RCM

*RCM will be accepting questions and comments from those interested in putting in a response to the RFP instead of hosting a call-in time on Friday January 31st. Please direct all questions and comments to Greg Toutant and Sam Price via email at info@recoverycentersofmichigan.org.

Recovery Centers of Michigan, LLC, will be selecting proposals based on overall cost and ability to meet the scope of services outlined in our project with the Michigan Health Endowment Fund.

Budget for the project not to exceed \$40,000.00



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It is anticipated that the scope of work performed would commence in February, 2020, with anticipated completion by the end of July 2020.

How to apply and important information:

All inquiries to this RFP can be sent to info@recoverycentersofmichigan.org. Please visit our website for current RFP information and related items at: <https://www.recoverycentersofmichigan.org/>

Submission of the Intent to Apply should be emailed to RCM via info@recoverycentersofmichigan.org no later than January 17, 2020.

Submission of the RFP response should be emailed by 5:00 pm on February 14, 2020 to:
info@recoverycentersofmichigan.org

Additionally, on behalf of RCM contact can be made with Greg Toutant by phone at 906-228-9699, ext. 1003, or by email at gtoutant@greatlakesrecovery.org.

Respectfully,

A handwritten signature in blue ink that reads 'Greg Toutant'.

Gregory M. Toutant, Executive Director
Member – Great Lakes Recovery Centers, Inc.

cc: Christopher Hindbaugh, Member – Addiction Treatment Services
Patrick McGinn, Member – Harbor Hall, Inc.
Mark Maggio, Member – Phoenix House
Sam Price, Member – Ten16 Recovery Network



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RCM MEMBER CONTACT DETAILS

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